

REWARDS Points Guide



The theme of Success Summit 2019 is TRIBE.

TRIBE is designed to ensure the spirit of learning, collaboration and growing together continues after Success Summit and – with your participation – throughout the year. TRIBE is based on your feedback and a direct reflection of AeroSeal's credo that we are only successful when our dealers are successful.

TRIBE also ensures we won't just show up to work on Monday and go back to "business as usual." Friday isn't the end of TRIBE and all the benefits you get from this event. Friday is just the beginning.

Why are we doing this?

Some of the best learning/ advice you receive comes from your peers! This format will encourage on-going engagement with your peers and gives you a chance to earn special incentives and rewards through participation.

How does it work?

Earn points for your company's seal performance and engagement within the AeroSeal business programs.

ON-GOING Reward Points

MAX: 10,000 Points Annually

50
POINTS

Seals

Earn points for every seal you complete.

100
POINTS

Growth Seals

Double your points with growth seals.

50
POINTS

Homeowner Review

Homeowners with happy AeroSeal reviews are good for the entire network! Post a screen capture of your reviews or paste a link to your review on your Tribe page forum.

50
POINTS

Class Attendance

Attend any AeroSeal U class and earn points (points awarded per company per class). Classes include: sales training, duct dynasty, CSR training, regional training classes (technical). Tracked by AeroSeal.

ONE-TIME Reward Points

MAX: 2,900 Points Annually

100
POINTS

Summer Seal Challenge

Complete all Summer Seal Challenge program requirements and earn points.

200
POINTS

Order Online (Quarterly)

Each quarter, place at least one online order and you will earn points for your company. Tracked by AeroSeal.

400
POINTS

Submit Your 12 Month Plan

Goals are best achieved when you build a plan. Lock your numbers in for each month by completing and emailing the 12-Month template on your Tribe page. Email to dealerdev@aeroseal.com

200
POINTS

Submit Your Homeshow Plan

Complete and email the home show plan template and email to dealerdev@aeroseal.com to earn points for your company.

200
POINTS

SPIFF (Quarterly)

Each quarter you can earn points for implementing an AeroSeal SPIFF for your team. Send details of your SPIFF to dealerdev@aeroseal.com

200
POINTS

Attend 50% of Monthly Webinars (1x Annually)

Each month, we will gather online for idea sharing and networking. Attend at least 50% and earn points.

100
POINTS

Consecutive Seals (Quarterly)

For every quarter your company has consistent sealing activity (no zero months), you will earn points. Tracked by AeroSeal.

